

Introduction to Personalis

Revolutionizing Cancer Management with Early Detection and Personalized Therapies

May 2026

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The Future of Cancer Management is Here

Cancer treatment has improved, but today's "best practices" fall short in two critical ways.



Our patented innovations **redefine best practices** that will transform lives.



OUR VISION

Cancer care that harnesses the **unique biology** of each patient to detect cancer **earlier** and treat it more effectively.

Our Technology Led to the Launch of Four Industry Leading Products

Advanced Tumor Profiling



ImmunID NeXT[®]

Optimizing patient selection for drug trials

Precise Genetic Analysis



NeXT Dx[®]

Revealing the unique genetic signatures of solid tumors

Personalized Cancer Therapies



ImmunID NeXT[®]

Enabling biotech partners to develop personalized cancer therapies

Early Recurrence Detection



NeXT Personal Dx[®]

Detecting cancer recurrence significantly earlier than standard methods

Those Products Fuel a Growing Business

We Know How to Generate Revenue



2026 revenue guidance:
\$78-80M total company

Growth rate of **26%¹** at mid-point of the guidance; Strategic revenue from **NeXT Personal** estimated to be \$30 to \$32M

1. YoY calculation excludes prior year non-core revenue of ~\$6.9M

We Know the Medicare Process



Medicare ✓

NeXT Personal **approved** for Medicare reimbursement of breast cancer surveillance in Q4-2025 and non-small cell lung cancer surveillance in Q1-2026

NeXT Dx **approved** for Medicare reimbursement in Q1-2024

We Are Growing Clinical Test Volume



25,000+ Tests

Delivered more than 25,000 tests to date for helping patients

Our Technology Has Robust Legal Protection

More than **70** patents world-wide

US



38
Patents



2024 Myriad agreement provides non-exclusive access to all Myriad IP for cancer recurrence blood testing strengthening our market position



Early Detection Matters

Patients face agonizing uncertainty about cancer recurrence.

Personalis offers answers sooner.

“ Is my cancer gone?

“ Do I need different therapies?

“ Will we catch it in time if it returns?

Introducing NeXT Personal Dx

Clinically available “ultra-sensitive” test that detects tiny tumor pieces in the blood, **earlier than ever before.**



Tumors shed **tiny pieces of cancer DNA** into the blood.



NeXT Personal Dx can **reliably detect tiny DNA fragments with a blood test**



Healthcare providers can **act earlier**, when it matters most.

NeXT Personal Dx Provides “1-in-a-Million” Personalized Cancer Detection



We **analyze each patient's** solid tumor.

We **identify** up to ~1800 unique DNA markers present in the tumor but not healthy blood.

NeXT Personal Dx detects even **1 cancerous tumor fragment in a million** normal cells with a simple sample



Can Help doctors:

See if treatment is working.

Know if more/different treatment may be needed.

Monitor risk of recurrence.

What NeXT Personal Dx Means for Patients and Physicians

Periodic imaging requires **longer waits** for answers.

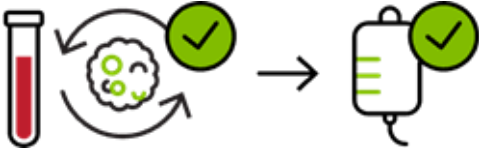


While Imaging is vital, it often detects recurrence later than desired.



Patients with solid tumors wait months for periodic imaging like CT, PET, and MRI to know if their cancer returned.

NeXT Personal Dx



NeXT Personal Dx blood tests offer patients and doctors an **easy, reliable way to detect cancer recurrence up to 5 years earlier than imaging**, enabling timely, informed treatment decisions.

Strong Clinical Evidence for NeXT Personal Dx

NeXT Personal Dx consistently detects cancer recurrence and progression earlier than scans



Colorectal Cancers

6 months earlier*



Lung Cancers

5 months earlier*



Breast Cancers

15 months earlier*



Cervical Cancers

5 months earlier*



*Approximate Median Lead Time Ahead of Imaging Scans

2026: Marketplace Success - Accelerating NeXT Personal Growth



Focused Evidence Expansion

Expanding clinical evidence: Studies in breast, colorectal and lung cancer, and immunotherapy monitoring.



Business Catalysts

Additional Medicare coverage drives future revenue growth and gross margin expansion.



Clinical Data Updates

Ultrasensitive MRD Publications in top journals and rapidly expanding studies with oncology leaders and Pharmaceutical partners

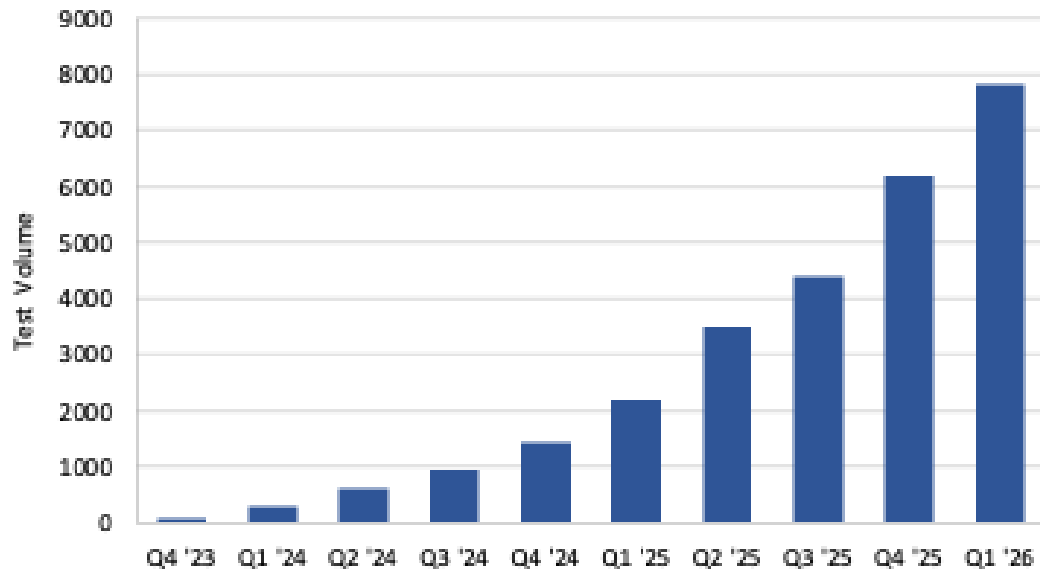


Marketplace Adoption

Rapidly increasing volume of testing data drives awareness of NeXT Personal.

Driving Clinical Test Volume Growth with MRD

Includes all molecular tests (NeXT Personal Dx & NeXT Dx)



“Win-in-MRD” with high growth

26%

Q1 Sequential quarter growth of 26%

7,815

Q1 clinical test volume of 6,183

>25,000

More than 25,000 tests to date

Proven Leadership with Heritage of Success



Christopher Hall

Chief Executive Officer

Over 20 years experience building life sciences companies and bringing products to market.

Previous experience: CEO of Naring Health, President, COO, and Chief Commercial Officer at Veracyte.



Karin Eastham

Board Chair

Over 35 years of experience guiding financial and operations management in life sciences companies. Currently sits on Veracyte Board of Directors.

Previous experience: Board member of Nektar Therapeutics, Geron, Illumina, MorphoSys AG, and Amylin. COO of the Burnham Institute for Medical Research and VP, Boehringer Mannheim Diagnostics (now Roche)



Richard Chen, MD

President, Chief Medical Officer

Physician-scientist with over 20 years experience in building innovative genomics and life science companies

Previous experience: Co-founder board member Ingenuity Systems



Aaron Tachibana

Chief Financial Officer

Over 25 years experience in executive financial management scaling high-growth public and private companies.

Previous experience: Lumentum, JDS Uniphase, Pericom Semiconductor.



Stephen Moore, JD

**Senior Vice President,
Chief Legal Officer**

Over 20 years experience as in-house legal counsel for advanced genomics companies.

Previous experience: Pacific Biosciences, Navigenics, Affymetrix

Strategic Investment from Industry Leaders Anchor Our Business



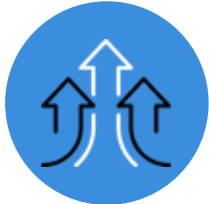
Strong Financial Foundation

We are poised for growth with a strong cash position and no debt.



\$78-80MM

Revenue guidance for 2026



~\$233MM

Cash balance at Mar 31, 2026; no significant debt

Why Invest Now

With Medicare reimbursement we are positioned to continue driving revenue growth and cash generation.



Massive \$20B+ Market Rapidly Growing

We are ready to capitalize via unique distribution strategy and a robust product offering.



Solid Company Foundation

Proven leadership team, strong IP protection, and strategic partnerships.



Strong Cash Position and Surging Clinical Testing

\$233MM cash with ~\$78-80MM of revenue estimated in 2026; ramping clinical test volume and associated revenue.



We Plan to Win by Detecting Cancer Recurrence Earlier

Proven to detect cancer recurrence ~3–15 months before scans.

“Even realizing that if there is residual disease there, I am finding it **at such an early stage that I am ahead of the game.**”

—Mary Royal, Breast Cancer Survivor

